

Why it's smart time to buy

As your local **Coldwell Banker®** real estate professional can tell you, there's a lot that's good about today's housing market. And it's all because of the three cornerstones known in the industry as I.I.P. – Inventory, Interest rates and Price.

In most markets across Canada, these three fundamentals are creating some of the most affordable housing seen in many years. The inventory of listings is strong, giving buyers a lot to choose from. That increases the likelihood of finding the home that's just right for you and your family. The Bank of Canada reduced interest rates again in March, and mortgage rates are now sitting at near historic lows. At the same time, home prices have adjusted to more affordable levels in most major markets across Canada.

Those three fundamentals of I.I.P. are having an impact in almost every local market. Without question, there will be many great opportunities that are ready and waiting for a savvy home buyer to take advantage of right now. In February, CREA reported an 8.6% increase in transactions over the previous month, the first monthly increase in national sales activity since September 2008. February activity also surpassed levels reported in November and December of 2008. This is a clear indication that buyers are seeing value and are coming back into the market.

Consumers need to focus on these strong fundamentals and gain confidence in housing. Some buyers still think they can time the market and are 'sitting on the fence' waiting for exactly the right time. This can be a costly mistake. While you're sitting back with a 'wait and see' approach, the right house at the right price and the right terms may be snapped up by another buyer who recognizes the opportunity. Reading isolated news headlines is not a great way to gain balanced information about the housing market. Such news stories often focus on very short-term events. They don't tell the 'big picture' of how the vast majority of Canadian homeowners have achieved solid appreciation in value within just the last few years. To make an informed decision, you need to know a great deal more information that's specific to your target neighbourhood. Your local Coldwell Banker sales representative can tell you the whole story about your community, including such issues as historical appreciation in value, current inventory of listings, future development plans and time on market.

Why not talk to your local Coldwell Banker real estate professional, and get a balanced perspective on some of the opportunities in today's market. You have nothing to lose, and it just may be the most important call you'll ever make!

L6L 5G8

1-800-695-7283

905-825-7777

905-825-3593 (Fax)

Search for Oakville Real Estate, Oakville Luxury Real Estate , Oakville Fine Homes, Oakville Homes for Sale, Oakville Estates, Oakville Home Prices, Oakville Real Estate Brokerage, Oakville Real Estate Agents, specializing in Oakville Real Estate, Oakville Property, Oakville Luxury Custom Homes, Oakville Homes, Oakville Building Lots, Oakville Waterfront Estates.

View all the New Oakville Listings, and all Oakville Homes for Sale.

Our Oakville Real Estate Agents can help you with Current Market Evaluations,

Oakville Community Information and Oakville School Information.

View Oakville Neighbourhood Homes in Joshua Creek, Wedgewood Creek, Lakeshore Woods, Bronte Woods, Old Oakville, East Oakville, Morrison, Bronte, West Oak Trails, Westmount, Glen Abbey, Upper Glen Abbey, Ford, Old Oakville,

Whether you are looking for New Homes, Custom Built Homes, Executive Homes, One of a Kind Designer Homes, Renovated Homes, Oakville Luxury Homes, Estate Homes, Waterfront Homes, Multi Million Dollar Estates, Golf Course Homes, Luxury Townhomes, Marine Condos, Lofts, Bungalows, Waterfront Condos, we can help you find your next Oakville Home.

We specialize in Oakville Luxury Homes for Sale, Luxury Oakville Real Estate, Luxury Oakville Homes, Oakville Fine Homes, Oakville Million Dollar Mansions, Oakville Waterfront Estates, Oakville Custom Built Designer Homes, Contact Mary Sturino to findout about Oakville Builders, Oakville Building Lots, South Oakville Homes, Southeast Oakville Homes for Sale, Designer Homes, Exquisite Luxurious Oakville Homes, New Oakville Luxury Condominiums, Oakville Luxury Condos, Oakville New Condos, Oakville Waterfront Condominiums, Oakville Luxury Properties, Oakville Luxury Estates, Oakville Gated Homes, Oakville Lakefront Property, Oakville Mansion, Oakville Estates, Oakville Custom Home Builders, Oakville Designer Homes.

Coldwell Banker real estate agents offering exceptional results with first time home buyers; realtor services, corporate relocation, mortgage services, home buyer information, home seller information, comparative market analysis (CMA), real estate resale homes, listings for sale, MLS listings for sale, free download reports section, on-line real estate search forms, home evaluation forms, mortgage calculators, government programs and local community information. Gary Reed, top sales representative, proudly serving the Southern Ontario Canada regions of *the Oakville Real Estate Online.com , Joshua Creek, West Oak Trails, Westmount, Glen Abbey, Bronte, South Oakville, South East*

Oakville, Central Oakville, Lakeshorewoods, Bronte Woods, Coronation Park, South West Oakville.

Search our site for oakville real estate online professional real estate agents helping you find your dream home in oakville ontario, oakville home for sale, Oakville luxury home, estate property, Oakville Ravine Home, Oakville Pool Homes, Oakville Custom Home Builder, Oakville Infil Lots, waterfront, Oakville Waterfront Homes, Oakville Waterfront Estates, custom home, waterfront condominium, bungalow, custom builder home, oakville home, carlisle home, burlington home, mississauga home, halton home, oakville properties, oakville real estate, oakville real estate agent, oakville realtor, Oakville Home Staging, Oakville Home Stager, Home Staging, oakville home for sale, mortgage calculator, canadian real estate, canadian real estate mortgage calculator, home evaluation, first time home buyers, divorce home, west oak trails home, glen abbey home, upper glen abbey home, westmount home, joshua creek home, river oaks home, old oakville home, south oakville home, bronte, Oakville private schools, Oakville Public schools including st. mildred's lightbourn school, st. mildred's, rotherglen, glenburnie, fernhill, oakville private schools, appleby college, horse property, horse stables, Equestrian Horse Properties, Canadian Equestrian Federation, Ontario's equine and equestrian community, equine guelph, equineguelph.ca, university of guelph, prestige home, glen abbey golf course, canadian open, Arts festival, Oakville Jazz festival, Sheridan College. Providing Corporate relocation services, executive longterm and short term furnished lease, relocation, canadian relocation.